



- Annexes: A. Application form
 B. Declaration on honour

FUTURE BUSINESS OPPORTUNITY NOTICE & CALL FOR EXPRESSION OF INTEREST

The purpose of this notice & call is to **survey the interest of the market** and to **identify potentially suitable economic operators** that are willing to tender for the procurement procedure for which the following details are hereby provided. This notice & call and its annexes are published and available for download from the Contracting Authority website (<https://www.eucap-som.eu/business-opportunities/>).

Instructions to express the interest:

- Only economic operators who are not in an exclusion situation (ref. Point 2.6.10.1. of the PRAG¹) and who meet the selection criteria set out in this notice as per the below point 9. may be considered further.
- Expressions of interest shall be sent to procurement@eucap-som.eu by using the annexed Application form and Declaration on honour; deadline: **05/09/2019 at 17:00 (Nairobi time)**; economic operators expressing their interest may also send additional documentation other than the aforementioned form and declaration, such as company presentation, relevant licenses, etc.
- The Contracting Authority reserves the right to request documentary proofs in relation to the declarations made.
- The full tender dossier may be notified in due time to those economic operators offering the best guarantee of satisfactory performance of the contract.

Disclaimer: This notice does not bind the Contracting Authority to launch/award a procurement procedure. Economic operators may express their interest exclusively at their own expenses; they are not entitled to claim any compensation before the contract is signed (ref. Art. 171 of the Financial Regulation 2018²).

1. Procurement reference

PROC_ECS_2019_080.

2. Procurement procedure

Negotiated (ref. Point 2.6.8. of the PRAG¹).

3. Contracting Authority

EUCAP Somalia (Council Decision (CFSP) 2018/1942 of 10/12/2018 and Delegation Agreement CFSP/2018/33/EUCAP Somalia between the European Commission and EUCAP Somalia).

4. Partner Country

Somalia.

5. Type/nature of contract

- Service (Private Security).
- Framework contract (to be implemented through purchase orders): YES.

¹ <http://ec.europa.eu/europeaid/prag/document.do?locale=en>

² https://ec.europa.eu/info/publications/financial-regulations_en



6. Contract description

Overall objective: To ensure an effective and efficient system of security and protection for EUCAP Somalia staff (including visitors) and properties across Somalia.

Outline scope of work:

- Close Protection services of all EUCAP Somalia staff (including visitors), both at the Mission premises and during authorized movements (specifically in and around Mogadishu, Hargeisa and Garowe, as well as anywhere else in Somalia, including Puntland State of Somalia and Somaliland), as deemed necessary for mission requirements.
- A dedicated Close Protection team for senior EUCAP Somalia staff and VIP visitors.
- A Security and Movement Operations Centre for movement control purposes, watch-keeping capability and incident response, in coordination with the Mission Security and Duty of Care Department.
- A Quick Reaction Force capability that can be built and made available “on-call” (i.e., with the use of the already allocated Close Protection resources) for emergencies or as required by the Senior Mission Security Officer SMSO.
- Support to the Mission in crisis scenarios (e.g., relocation and evacuation) and in operations.
- First medical capability and response in case of need.
- A qualified HEAT trainer to impart HEAT training to the Mission staff.
- Qualified drivers.
- Security risk analysis services jointly with the Security Department Analysis cell.

N.B.: the above outline scope of work is neither exhaustive nor definitive; it may change in time, due to Mission security/operational requirements and/or security situation in the partner country. In case of launch of the tender, the outline scope of work will be further detailed and specified, as deemed appropriate by the Contracting Authority.

Project Management: The Service Provider will act under the direct authority of the EUCAP Somalia SMSO or his/her designated Deputy.

7. Indicative budget

Up to 5,900,000 EUR/year.

8. Indicative timeline

- Tender procedure: from 10/2019 to 12/2019.
- Period of implementation: one (1) year from 01/03/2020, with suspension clause beyond year 2020, i.e. subject to the conclusion of the new Delegation Agreement between the European Commission and EUCAP Somalia and the extension of the mandate of EUCAP Somalia by the Council for the period beyond 31/12/2020 and allocation of the concerned funds.
- Possible renewal: YES, one (1) time at the same terms and conditions by tacit agreement.

9. Selection criteria³

- Legal and regulatory capacity:

³ An economic operator may rely on the capacities of other entities, regardless of the legal nature of the links that it has with them. If the operator relies on other entities, it must prove to the Contracting Authority that it will have at its disposal the resources necessary for the performance of the contract by producing a commitment by those entities to place those resources at its disposal. Such entities must comply with the selection criteria for which the economic operator relies on them.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the services for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the tenderer relies become jointly and severally liable for the performance of the contract.



- Valid Private Security Company operating and valid business (or equivalent) licenses, as deemed applicable by the Contracting Authority, and, as necessary, supported by relevant documentation. All licenses and other documentation shall be issued by the competent authorities in accordance with the legislation in force.
- Valid firearms license for working in the relevant locations of mission operations, and issued by the competent authorities in accordance with the legislation in force, or alternatively, written evidence that firearms licenses will be duly obtained following the award of the contract.
- Valid third party liability insurance for Somalia, issued by an insurance service provider; the economic operator must hold an adequate valid insurance of all personnel involved in the execution of the contract.
- Economic and financial capacity:
 - The average annual turnover of the economic operator for the past three (3) years (i.e., 2016, 2017 and 2018) must be equivalent to at least 2,500,000.00 EUR or above. Annual turnover shall be intended as the gross inflow of economic benefits (cash, receivables, other assets) arising from the ordinary operating activities of the enterprise (such as sales of goods, sales of services, interests, royalties, and dividends) during the same year.
- Technical and professional capacity⁴:
 - The economic operator has provided services under at least two (2) contracts in related fields (Private Security Services in Somalia/high risk environments) with a budget of at least 2,500,000.00 EUR, which were implemented at any moment during the following period: July 2016 – July 2019.
 - The economic operator shall have, or be able to set up, an appropriate footprint in the Mission relevant locations across Somalia, with office spaces and rooms sufficient to implement the contractual tasks and host the personnel involved in the execution of the contract, as required by the Contracting Authority.

10. Information meeting (TBC, open only to prospective invited tenderers)

Indicative date: 15/10/2019.

Place: EUCAP Somalia HQ.

⁴ Previous experience, which would have led to breach of contract and termination by a Contracting Authority, shall not be used as reference. This is also applicable concerning the previous experience of experts required.